## **BALANCE SHEET**

Quarter 4/ 2009 As at Dec 31st, 2009

				Unit: VND		
ASSETS	Code	Note	Ending Balance	Beginning Balance		
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		2.024.090.197.031	424.512.702.959		
I. Cash and cash equivalents	110		826.814.983.238	134.722.054.635		
1. Cash	111	4	826.814.983.238	134.722.054.635		
2. Cash equivalents	111		020.014.703.230	151.722.054.055		
II. Short-term financial investments	120	5	299.584.596.306	179.621.648.637		
1. Short-term investments	121		380.675.326.818	369.171.202.766		
Provision for devaluation of short-term security investments	129		(81.090.730.512)	(189.549.554.129)		
III. Receivables	130		671.615.132.485	98.966.106.292		
Trade accounts receivables	131	6	1.129.867.100	2.974.849.166		
2. Advances to suppliers	132		1.129.007.100	41.746.440		
3. Receivable from trading stocks	135	6	682.858.883.048	107.556.307.352		
4. Other receivables	138	6	8.473.620.071	21.047.148.057		
5. Provision for short-term bad receivables	139		(20.847.237.734)	(32.653.944.723)		
IV. Inventories	140		(20.047.237.734)	(32.033.)++.723		
V. Other short-term assets	150		226.075.485.002	11.202.893.395		
1. Short-term prepaid expenses	151		3.647.183.496	2.543.001.944		
2. VAT deductible	152		3.017.103.170	3.444.081		
3. Tax and accounts receivable from State budget	154		4.151.843.810	7.675.279.835		
Resale transactions of government bonds	157		217.000.000.000	1.013.217.033		
5. Other short-term assets	158	7	1.276.457.696	981.167.535		
3. Other short-term assets	130		1.270.437.070	701.107.333		
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		65.425.618.701	1.054.696.973.332		
I. Long-term receivables	210			-		
1. Long-term receivables from customers	211					
2. Capital receivable from subsidiaries	212					
3. Long-term inter-company receivables	213					
4. Other long-term receivables	218					
5. Provision for long-term bad receivable (*)	219					
II. Fixed assets	210		18.187.800.019	15.706.708.794		
1. Tangible fixed assets	221	8	8.150.351.057	7.794.520.395		
- Historical cost	222		16.659.017.280	12.702.454.983		
- Accumulated depreciation	223		(8.508.666.223)	(4.907.934.588)		
2. Intangible fixed assets	227	9	7.907.930.446	7.107.457.937		
- Historical cost	228		12.022.890.751	8.645.993.297		
- Accumulated depreciation	229		(4.114.960.305)	(1.538.535.360)		
3. Construction in progress expenses	230	10	2.129.518.516	804.730.462		
III. Long-term financial investments	240			-		
- Historical cost	241					
- Accumulated depreciation	242					
IV. Long-term financial investments	250		20.596.836.384	1.029.296.669.128		
1. Investment in subsidiaries	251					
2. Investment in joint-venture	252					
3. Long-term investment securities	253	5	20.596.836.384	1.029.296.669.128		
Securities available for sale	254		20.596.836.384	1.029.296.669.128		

Securities held to maturity date	255			
4. Other long-term investments	258			
	<b>.</b>			
5. Provision for devaluation of long-term finance investment	259			
IV. Other long-term assets	260		26.640.982.298	9.693.595.410
1. Long-term prepaid expenses	261	11	21.929.076.164	7.501.290.698
2. Deposit fund payment	262			-
3. Fund money to pay support payments	263	12	2.339.036.386	1.124.409.808
4. Others	268	13	2.372.869.748	1.067.894.904
				·
TOTAL ASSETS (270=100+200)	270		2.089.515.815.732	1.479.209.676.291

CAPITAL SOURCE	Code	Note	<b>Ending Balance</b>	Beginning Balance
A. LIABILITIES (300= 310+330)	300		541.119.290.043	155.761.925.505
I. Short-term liabilities	310		539.336.940.043	154.427.388.005
1. Short-term borrowing and debts	311			-
2. Trade accounts payable	312			190.744.300
3. Advances from customers	313			889.892.000
4. Taxes and liabilities to State budget	314	14	35.830.723.378	1.555.221.261
5. Payable to employees	315			1.710.350.258
6. Payable expenses	316	15	9.216.419.476	749.578.520
7. Accounts payables-Affiliate	317			-
8. Payable trading stocks	320		445.707.013.563	135.195.579.351
9. Payable dividend, principal and interest bonds	321		1.898.531.325	1.210.851.120
10. Other short-term payables	328	16	46.684.252.301	12.925.171.195
II. Long-term liabilities	330		1.782.350.000	1.334.537.500
1. Long-term accounts payables-Trade	331			-
2. Long-term accounts payables-Affiliate	332			-
3. Other long-term payables	333			-
4. Long-term borrowing and debts	334			-
5. Deferred income tax	335			-
6. Provision for unemployment allowance	337		1.782.350.000	1.334.537.500
7. Provision for long-term liabilities	338			-
B. OWNER'S EQUITY (400= 410+430)	400	17	1.548.396.525.689	1.323.447.750.786
I. Capital sources and funds	410		1.538.501.008.773	1.316.045.764.658
1. Paid-in capital	411		394.634.000.000	394.634.000.000
2. Capital surplus	412		757.828.775.000	757.828.775.000
3. Other capital of owner	413			-
4. Treasury stock	414		(1.936.800.000)	(645.000.000)
5. Assets revaluation difference	415			-
6. Foreign exchange difference	416			-
7. Investment and development fund	417		3.961.374.994	3.961.374.994
8. Financial reserve fund	418		54.097.834.988	26.458.301.498
9. Other fund belong to owner's equity	419		1.110.411.526	1.538.895.415
10. Retained profit	420		328.805.412.265	132.269.417.751
II. Budget sources	430		9.895.516.916	7.401.986.128
TOTAL RESOURCES (430= 300+400)	440		2.089.515.815.732	1.479.209.676.291

## OFF BALANCE SHEET ITEMS

Quarter 3/2009 As at September 30th, 2009

Items	Code	Note	<b>Ending Balance</b>	Beginning Balance
1. Leasehold assets	001			
2. Materials and goods kept or processed for others	002			
3. Goods deposited by others	003			
4. Bad debts already treated	004			-
5. Foreign currencies	005		34.444.217	122.452.190
6. Deposit stocks	006		2.041.245.200.000	2.195.049.720.000
Include:				
6.1. Securities transactions	007		1.883.974.420.000	2.084.337.220.000
6.1.1. Securities transactions by deposit members	008		144.269.780.000	1.350.616.510.000
6.1.2. Securities transactions by indigenous customers	009		1.667.783.750.000	716.019.430.000
6.1.3. Securities transactions by foreign customers	010		71.920.890.000	17.701.280.000
6.2. Stock exchange halt	012		85.951.930.000	-
6.2.1. Stock exchange halt by deposit members	013		1.680.000.000	-
6.2.2. Stock exchange halt by indigenous customers	014		82.997.690.000	-
6.2.3. Stock exchange halt by foreign customers	015		1.274.240.000	-
6.3. Stock flag	017		43.909.450.000	23.713.200.000
6.3.2. Stock flag by indigenous customers	019		43.909.450.000	23.713.200.000
6.4. Stock hold	022			-
6.4.2. Stock hold by indigenous customers	023			-
6.4.3. Stock hold by foreign customers	024			-
6.5. Securities for payment	027		27.409.400.000	86.999.300.000
6.5.1. Securities for payment by deposit members	028		4.606.100.000	51.682.000.000
6.5.2. Securities for payment by domestic customers	029		22.722.100.000	34.628.800.000
6.5.3. Securities for payment by foreign customers	030		81.200.000	688.500.000
7. Deposit stocks of companies, not listed	050		33.059.090.000	-
Include:				-
7.1. Securities transactions	051		32.930.290.000	-
7.1.2. Securities transactions by indigenous customers	053		31.623.970.000	-
7.1.3. Securities transactions by foreign customers	054		1.306.320.000	
7.2 Stocks stop trading	056		76.600.000	-
7.2.2 Securities suspended from trading by domestic customers	058		52.200.000	-

## **INCOME STATEMENT**

**Quarter 4/2009** 

Itama	Code	Note	Quar	ter 4	Accumulation		
Items	Code	Note	Current Year	Previous Year	Current Year	Previous Year	
1	2	3	4	5	6	7	
1. Revenue	01		163.433.891.554	148.849.568.886	491.278.175.712	364.334.324.095	
Include:							
- Revenue per active stockbroker	01.1		52.262.353.456	7.578.648.643	121.234.676.662	32.600.815.140	
- Revenue activities Investment securities, capital contribution	01.2		59.065.617.281	127.544.637.862	267.812.979.832	229.535.249.035	
- Revenue agents issuing securities	01.3				150.000.000		
- Revenue underwriting securities	01.4		53.720.510	570.364.065	52.741.959	1.222.102.790	
- Revenues consulting activities	01.5		1.270.778.543	1.542.325.000	2.575.274.646	4.555.892.822	
- Revenue activities trustee auction	01.7			29.195.545	258.774.519	2.940.794.984	
- Others revenue	01.9	18	50.781.421.764	11.584.397.771	99.193.728.094	93.479.469.324	
2. Deductions	02						
3. Net sales and services	10		163.433.891.554	148.849.568.886	491.278.175.712	364.334.324.095	
4. Cost of goods sold	11	19	80.716.679.242	57.457.961.501	131.126.700.465	231.716.045.119	
5. Gross profit	20		82.717.212.312	91.391.607.385	360.151.475.247	132.618.278.976	
6. General & administrative expenses	25	20	14.972.770.462	75.266.492.229	38.272.543.336	109.071.038.670	
7. Net operating profit (or loss)	30		67.744.441.850	16.125.115.156	321.878.931.911	23.547.240.306	
8. Other incomes	31				14.434.532.505	166.349.412	
9. Other expenses	32			843.729		170.578.606	
10. Other profit	40	21		(843.729)	14.434.532.505	(4.229.194)	
11. Profit before tax	50		67.744.441.850	16.124.271.427	336.313.464.416	23.543.011.112	
12. Current corporate income tax expenses	51		8.178.807.959		58.194.145.781		
13. Profit after tax	60		59.565.633.891	16.124.271.427	278.119.318.635	23.543.011.112	
14. EPS	70						

## **CASH FLOW STATEMENT**

Quarter 4/2009 (Indirect method)

			Unit: VND Accumulation		
Items	Code	Note	Current Year	Previous Year	
			Current rear	Ticvious icai	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Profit before tax	01		336.313.464.416	23.543.011.111	
2. Adjustment in accounts:			(503.105.756.562)	(46.138.709.174)	
- Fixed assets depreciation	02		6.177.156.580	2.942.605.947	
- Provisions	03		(119.817.718.106)	191.055.977.813	
- Unrealized foreign exchange difference loss/gain	04				
- Loss/gain from investment	05		(389.465.195.036)	(240.137.292.934)	
- Interest expenses	06				
3. Operating profit before the changes of current capital	08		(166.792.292.146)	(22.595.698.063)	
- Changes in accounts receivable	09		(777.130.330.681)	(17.092.225.846)	
- Changes in inventories	10				
- Changes in trade payables (exclude interest payable, income tax payable)	11		315.893.647.213	(519.793.045.627)	
- Changes in prepaid expenses	12		(15.531.967.018)	(1.987.955.950)	
- Paid interest	13				
- Paid corporate income tax	14		(19.802.631.429)	(14.935.361.705)	
- Other receivables	15				
- Other payables	16		(1.350.982.299)	(1.435.501.590)	
Net cash provided by (used in) operating activities	20		(664.714.556.360)	(577.839.788.781)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		(8.658.247.805)	(8.887.612.519)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		,	,	
3. Cash paid for lending or purchase debt tools of other companies	23		(2.362.047.109.931)	(2.823.104.230.517)	
4. Withdrawal of lending or resale debt tools of other companies	26		3.535.407.687.793	2.163.685.985.355	
5. Cash paid for joining capital in other companies	27				
6. Cash paid for joining capital in other companies	28				
7. Cash received from interest, dividend and distributed profit	29		213.300.325.866	130.950.809.797	
Net cash used in investing activities	30		1.378.002.655.923	(537.355.047.884)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31			706.363.490.000	
2. Cash paid to owners' equity, repurchase issued stock	32		(430.600.000)	(215.000.000)	
3. Cash received from long-term and short-term borrowings	33		(130.000.000)	(212.000.000)	
4. Cash paid to principal debt	34				
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36		(20.764.570.960)	(38.019.370.899)	
Net cash (used in) provided by financing activities	40		(21.195.170.960)	668.129.119.101	
Not each during the period $(50 - 20 \pm 20 \pm 40)$	50		692.092.928.603	(117 065 717 564)	
Net cash during the period $(50 = 20+30+40)$	30		074.074.748.003	(447.065.717.564)	
Cash and cash equivalents at beginning of year	60		134.722.054.635	581.787.772.199	
Influence of foreign exchange fluctuation	61				
Cash and cash equivalents at end of year (70 = 50+60+61)	70		826.814.983.238	134.722.054.635	