## BALANCE SHEET

Quarter 4/ 2009
As at Dec 31st, 2009
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 2.024.090.197.031 | 424.512.702.959 |
| I. Cash and cash equivalents | 110 |  | 826.814.983.238 | 134.722.054.635 |
| 1. Cash | 111 | 4 | 826.814.983.238 | 134.722.054.635 |
| 2. Cash equivalents |  |  |  |  |
| II. Short-term financial investments | 120 | 5 | 299.584.596.306 | 179.621.648.637 |
| 1. Short-term investments | 121 |  | 380.675.326.818 | 369.171.202.766 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (81.090.730.512) | (189.549.554.129) |
| III. Receivables | 130 |  | 671.615.132.485 | 98.966.106.292 |
| 1. Trade accounts receivables | 131 | 6 | 1.129.867.100 | 2.974.849.166 |
| 2. Advances to suppliers | 132 |  |  | 41.746 .440 |
| 3. Receivable from trading stocks | 135 | 6 | 682.858.883.048 | 107.556.307.352 |
| 4. Other receivables | 138 | 6 | 8.473.620.071 | 21.047.148.057 |
| 5. Provision for short-term bad receivables | 139 |  | (20.847.237.734) | (32.653.944.723) |
| IV. Inventories | 140 |  |  |  |
| V. Other short-term assets | 150 |  | 226.075.485.002 | 11.202.893.395 |
| 1. Short-term prepaid expenses | 151 |  | 3.647.183.496 | 2.543.001.944 |
| 2. VAT deductible | 152 |  |  | 3.444.081 |
| 3. Tax and accounts receivable from State budget | 154 |  | 4.151.843.810 | 7.675.279.835 |
| 4. Resale transactions of government bonds | 157 |  | 217.000.000.000 |  |
| 5. Other short-term assets | 158 | 7 | 1.276.457.696 | 981.167.535 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0} \mathbf{+ 2 4 0} \mathbf{+ 2 5 0} \mathbf{+ 2 6 0}$ ) | 200 |  | 65.425.618.701 | 1.054.696.973.332 |
| I. Long-term receivables | 210 |  |  | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 210 |  | 18.187.800.019 | 15.706.708.794 |
| 1. Tangible fixed assets | 221 | 8 | 8.150.351.057 | 7.794.520.395 |
| - Historical cost | 222 |  | 16.659.017.280 | 12.702.454.983 |
| - Accumulated depreciation | 223 |  | (8.508.666.223) | (4.907.934.588) |
| 2. Intangible fixed assets | 227 | 9 | 7.907.930.446 | 7.107.457.937 |
| - Historical cost | 228 |  | 12.022.890.751 | 8.645.993.297 |
| - Accumulated depreciation | 229 |  | (4.114.960.305) | (1.538.535.360) |
| 3. Construction in progress expenses | 230 | 10 | 2.129.518.516 | 804.730.462 |
| III. Long-term financial investments | 240 |  |  | - |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 20.596.836.384 | 1.029.296.669.128 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Long-term investment securities | 253 | 5 | 20.596.836.384 | 1.029.296.669.128 |
| Securities available for sale | 254 |  | 20.596.836.384 | 1.029.296.669.128 |


| Securities held to maturity date | 255 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 4. Other long-term investments | 258 |  |  |  |
| 5. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| IV. Other long-term assets | 260 |  | 26.640.982.298 | 9.693.595.410 |
| 1. Long-term prepaid expenses | 261 | 11 | 21.929.076.164 | 7.501.290.698 |
| 2. Deposit fund payment | 262 |  |  |  |
| 3. Fund money to pay support payments | 263 | 12 | 2.339.036.386 | 1.124.409.808 |
| 4. Others | 268 | 13 | 2.372.869.748 | 1.067.894.904 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 2.089.515.815.732 | 9.209.676.291 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 |  | 541.119.290.043 | 155.761.925.505 |
| I. Short-term liabilities | 310 |  | 539.336.940.043 | 154.427.388.005 |
| 1. Short-term borrowing and debts | 311 |  |  | - |
| 2. Trade accounts payable | 312 |  |  | 190.744.300 |
| 3. Advances from customers | 313 |  |  | 889.892.000 |
| 4. Taxes and liabilities to State budget | 314 | 14 | 35.830.723.378 | 1.555 .221 .261 |
| 5. Payable to employees | 315 |  |  | 1.710 .350 .258 |
| 6. Payable expenses | 316 | 15 | 9.216.419.476 | 749.578 .520 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable trading stocks | 320 |  | 445.707.013.563 | 135.195.579.351 |
| 9. Payable dividend, principal and interest bonds | 321 |  | 1.898.531.325 | 1.210.851.120 |
| 10. Other short-term payables | 328 | 16 | 46.684.252.301 | 12.925.171.195 |
| II. Long-term liabilities | 330 |  | 1.782.350.000 | 1.334.537.500 |
| 1. Long-term accounts payables-Trade | 331 |  |  | - |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  | - |
| 4. Long-term borrowing and debts | 334 |  |  | - |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 337 |  | 1.782.350.000 | 1.334.537.500 |
| 7. Provision for long-term liabilities | 338 |  |  | - |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 | 17 | 1.548.396.525.689 | 1.323.447.750.786 |
| I. Capital sources and funds | 410 |  | 1.538.501.008.773 | 1.316.045.764.658 |
| 1. Paid-in capital | 411 |  | 394.634.000.000 | 394.634.000.000 |
| 2. Capital surplus | 412 |  | 757.828.775.000 | 757.828.775.000 |
| 3. Other capital of owner | 413 |  |  | - |
| 4. Treasury stock | 414 |  | (1.936.800.000) | (645.000.000) |
| 5. Assets revaluation difference | 415 |  |  | - |
| 6. Foreign exchange difference | 416 |  |  | - |
| 7. Investment and development fund | 417 |  | 3.961.374.994 | 3.961.374.994 |
| 8. Financial reserve fund | 418 |  | 54.097.834.988 | 26.458.301.498 |
| 9. Other fund belong to owner's equity | 419 |  | 1.110.411.526 | 1.538.895.415 |
| 10. Retained profit | 420 |  | 328.805.412.265 | 132.269.417.751 |
| II. Budget sources | 430 |  | 9.895.516.916 | 7.401.986.128 |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 2.089.515.815.732 | 1.479.209.676.291 |

OFF BALANCE SHEET ITEMS

## Quarter 3/2009

As at September 30th, 2009
Unit: VND

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Leasehold assets | 001 |  |  |  |
| 2. Materials and goods kept or processed for others | 002 |  |  |  |
| 3. Goods deposited by others | 003 |  |  |  |
| 4. Bad debts already treated | 004 |  |  | - |
| 5. Foreign currencies | 005 |  | 34.444.217 | 122.452.190 |
| 6. Deposit stocks | 006 |  | 2.041.245.200.000 | 2.195.049.720.000 |
| Include: |  |  |  |  |
| 6.1. Securities transactions | 007 |  | 1.883.974.420.000 | 2.084.337.220.000 |
| 6.1.1. Securities transactions by deposit members | 008 |  | 144.269.780.000 | 1.350.616.510.000 |
| 6.1.2. Securities transactions by indigenous customers | 009 |  | 1.667.783.750.000 | 716.019.430.000 |
| 6.1.3. Securities transactions by foreign customers | 010 |  | 71.920 .890 .000 | 17.701.280.000 |
| 6.2. Stock exchange halt | 012 |  | 85.951.930.000 | - |
| 6.2.1. Stock exchange halt by deposit members | 013 |  | 1.680.000.000 | - |
| 6.2.2. Stock exchange halt by indigenous customers | 014 |  | 82.997.690.000 | - |
| 6.2.3. Stock exchange halt by foreign customers | 015 |  | 1.274.240.000 | - |
| 6.3. Stock flag | 017 |  | 43.909.450.000 | 23.713.200.000 |
| 6.3.2. Stock flag by indigenous customers | 019 |  | 43.909.450.000 | 23.713.200.000 |
| 6.4. Stock hold | 022 |  |  | - |
| 6.4.2. Stock hold by indigenous customers | 023 |  |  | - |
| 6.4.3. Stock hold by foreign customers | 024 |  |  |  |
| 6.5. Securities for payment | 027 |  | 27.409.400.000 | 86.999.300.000 |
| 6.5.1. Securities for payment by deposit members | 028 |  | 4.606.100.000 | 51.682.000.000 |
| 6.5.2. Securities for payment by domestic customers | 029 |  | 22.722.100.000 | 34.628.800.000 |
| 6.5.3. Securities for payment by foreign customers | 030 |  | 81.200 .000 | 688.500 .000 |
| 7. Deposit stocks of companies, not listed | 050 |  | 33.059.090.000 | - |
| Include: |  |  |  | - |
| 7.1. Securities transactions | 051 |  | 32.930.290.000 |  |
| 7.1.2. Securities transactions by indigenous customers | 053 |  | 31.623.970.000 | - |
| 7.1.3. Securities transactions by foreign customers | 054 |  | 1.306.320.000 |  |
| 7.2 Stocks stop trading | 056 |  | 76.600 .000 | - |
| 7.2.2 Securities suspended from trading by domestic customers | 058 |  | 52.200 .000 | - |

INCOME STATEMENT
Quarter 4/ 2009

|  |  |  |  |  | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Quarter 4 |  | Accumulation |  |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue | 01 |  | 163.433.891.554 | 148.849.568.886 | 491.278.175.712 | 364.334.324.095 |
| Include: |  |  |  |  |  |  |
| - Revenue per active stockbroker | 01.1 |  | 52.262.353.456 | 7.578.648.643 | 121.234.676.662 | 32.600.815.140 |
| - Revenue activities Investment securities, capital contribution | 01.2 |  | 59.065.617.281 | 127.544.637.862 | 267.812.979.832 | 229.535.249.035 |
| - Revenue agents issuing securities | 01.3 |  |  |  | 150.000.000 |  |
| - Revenue underwriting securities | 01.4 |  | 53.720 .510 | 570.364.065 | 52.741 .959 | 1.222.102.790 |
| - Revenues consulting activities | 01.5 |  | 1.270.778.543 | 1.542.325.000 | 2.575.274.646 | 4.555.892.822 |
| - Revenue activities trustee auction | 01.7 |  |  | 29.195.545 | 258.774.519 | 2.940.794.984 |
| - Others revenue | 01.9 | 18 | 50.781.421.764 | 11.584.397.771 | 99.193.728.094 | 93.479.469.324 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 163.433.891.554 | 148.849.568.886 | 491.278.175.712 | 364.334.324.095 |
| 4. Cost of goods sold | 11 | 19 | 80.716.679.242 | 57.457.961.501 | 131.126.700.465 | 231.716.045.119 |
| 5. Gross profit | 20 |  | 82.717.212.312 | 91.391.607.385 | 360.151.475.247 | 132.618.278.976 |
| 6. General \& administrative expenses | 25 | 20 | 14.972.770.462 | 75.266.492.229 | 38.272.543.336 | 109.071.038.670 |
| 7. Net operating profit (or loss) | 30 |  | 67.744.441.850 | 16.125.115.156 | 321.878.931.911 | 23.547.240.306 |
| 8. Other incomes | 31 |  |  |  | 14.434.532.505 | 166.349.412 |
| 9. Other expenses | 32 |  |  | 843.729 |  | 170.578.606 |
| 10. Other profit | 40 | 21 |  | (843.729) | 14.434.532.505 | (4.229.194) |
| 11. Profit before tax | 50 |  | 67.744.441.850 | 16.124.271.427 | 336.313.464.416 | 23.543.011.112 |
| 12. Current corporate income tax expenses | 51 |  | 8.178.807.959 |  | 58.194.145.781 |  |
| 13. Profit after tax | 60 |  | 59.565.633.891 | 16.124.271.427 | 278.119.318.635 | 23.543.011.112 |
| 14. EPS | 70 |  |  |  |  |  |

CASH FLOW STATEMENT
Quarter 4/ 2009 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 336.313.464.416 | 23.543.011.111 |
| 2. Adjustment in accounts: |  |  | (503.105.756.562) | (46.138.709.174) |
| - Fixed assets depreciation | 02 |  | 6.177.156.580 | 2.942.605.947 |
| - Provisions | 03 |  | (119.817.718.106) | 191.055.977.813 |
| - Unrealized foreign exchange difference loss/gain | 04 |  |  |  |
| - Loss/gain from investment | 05 |  | (389.465.195.036) | (240.137.292.934) |
| - Interest expenses | 06 |  |  |  |
| 3. Operating profit before the changes of current capital | 08 |  | (166.792.292.146) | (22.595.698.063) |
| - Changes in accounts receivable | 09 |  | (777.130.330.681) | (17.092.225.846) |
| - Changes in inventories | 10 |  |  |  |
| - Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 315.893.647.213 | (519.793.045.627) |
| - Changes in prepaid expenses | 12 |  | (15.531.967.018) | (1.987.955.950) |
| - Paid interest | 13 |  |  |  |
| - Paid corporate income tax | 14 |  | (19.802.631.429) | (14.935.361.705) |
| - Other receivables | 15 |  |  |  |
| - Other payables | 16 |  | (1.350.982.299) | (1.435.501.590) |
| Net cash provided by (used in) operating activities | 20 |  | (664.714.556.360) | (577.839.788.781) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (8.658.247.805) | (8.887.612.519) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (2.362.047.109.931) | (2.823.104.230.517) |
| 4. Withdrawal of lending or resale debt tools of other companies | 26 |  | 3.535.407.687.793 | 2.163.685.985.355 |
| 5. Cash paid for joining capital in other companies | 27 |  |  |  |
| 6. Cash paid for joining capital in other companies | 28 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 29 |  | 213.300.325.866 | 130.950.809.797 |
| Net cash used in investing activities | 30 |  | 1.378.002.655.923 | (537.355.047.884) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 706.363.490.000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | (430.600.000) | (215.000.000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (20.764.570.960) | (38.019.370.899) |
| Net cash (used in) provided by financing activities | 40 |  | (21.195.170.960) | 668.129.119.101 |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 692.092.928.603 | (447.065.717.564) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 134.722.054.635 | 581.787.772.199 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (70=50+60+61) | 70 |  | 826.814.983.238 | 134.722.054.635 |

